



VOLUNTEER ORIENTATION

Gate Volunteer: SISTER CAN YA SPARE A DIME...

WHY AM I HERE?

- ★ To COLLECT DONATIONS for charities
- ★ To WELCOME PEOPLE to the Fair
- ★ To INFORM and EDUCATE people that the Fair is a fun, fantasy, fetish FUNDRAISER
- ★ To convince people to DONATE for a sticker
- ★ To have FUN

WHAT DO I DO?

- ★ SMILE and be welcoming!
- ★ Stand inside the gates.
- ★ The gates are set up to allow one person through at a time so that we can hit everyone up for donations. Do not reconfigure the gates or move barricades.
- ★ Work in teams of two: one collects donations, the other gives out stickers. Stand next to each other, not ten feet away from each other. It's much faster and easier this way... and you get to meet someone fun. Feel free to switch positions.
- ★ Tell people that \$5 is only a suggestion, more is always appreciated.
- ★ Remind people that all proceeds go to charities that serve their community.
- ★ Be festive, make people want to give you money.
- ★ Use sound bites (see suggestions below).
- ★ Give stickers **only to people who donate**. A sticker gives \$1 off drinks (beer, cocktails, soda, water) all day. People really do notice those without stickers.
- ★ Appeal to a person's sense of goodwill & charity.
- ★ Say THANK YOU.

SOME CATCHY PHRASES THAT WORK:

- ★ *Thank you for supporting your community (works on those who don't donate as well)*
- ★ *Give till it hurts.*
- ★ *Help support local communities/charities.*
- ★ *Every donation is a large donation.*
- ★ *Be part of the in crowd; get a sticker.*
- ★ *Donate! Don't make me spank you.*
- ★ *Where would you like it (Sir/Mistress/etc)?*
- ★ *You're too cute not to have a sticker.*
- ★ *How much change would you like? (don't assume they only want to give \$5)*
- ★ The important thing is to be natural about it: feel free to come up with your own phrase. Use what works best for you.

WORKING THE GATES:

- ★ Learn at least some of the names of the charities and refer people to the signs at each gate. We **REALLY** want to communicate that this is a fundraiser and their **ENTIRE GATE DONATION** goes to the charities. If you have time, check out their web sites.
- ★ One sticker per person, **only to those who donate**.

- ★ It is not mandatory for people to donate to enter the fair: if a person is too adamant or self-entitled, let it go, **but no sticker**.
- ★ Let couples put stickers on each other.
- ★ Double check before slapping a sticker on chest hair, exposed skin, leather or latex.
- ★ You should never be alone. There will always be a security person and a Sister at the gate with a radio. If you have a problem you can't solve on your own, **ask for help**.
- ★ The cops hanging out at the gates are an aid to security for all of us. Be nice to them.
- ★ Do not leave the gate with money or leave a gate unattended. If you must leave your gate during your shift, **ask the Sister** in charge.
- ★ Don't get tricked into "Can you watch this? I'll be back in a minute." Your job is to collect donations.
- ★ Please be understanding if we ask you to work a little later than your scheduled shift.
- ★ You will be notified by a Sister when we are stopping collections.

HANDLING MONEY:

- ★ Have a fistful of 1s and 5s to make change.
- ★ Only people with green badges are authorized to empty your buckets. They will come on a regular basis. If you aren't sure, don't give your bucket to them and **ask a Sister**.
- ★ Don't put money in your pocket, purse, cleavage, etc., even for a minute. We know you aren't stealing, but the casual observer doesn't.
- ★ Don't set your bucket down, if you get tired, have your partner hold it.
- ★ Don't open up your bucket to make change – **ask a Sister** to do it for you.

GENERAL ADVICE:

- ★ Everyone deserves equal respect.
- ★ Flirting feels good all around.
- ★ Ask before touching! Just because they are scantily clad, doesn't mean you have permission to touch them.
- ★ Sometimes you need permission to talk to a slave.
- ★ Bicycles are allowed in the fair.
- ★ Don't bring a bag to the gate; things disappear. We will have a place at volunteer check in where you can check it.
- ★ Ask gawkers / tourists to step aside if you are busy. Refer them to security.
- ★ The beverages sold by the booths inside the Fair help to make more money for the charities.
- ★ If you are at a gate where people cross in waves with a traffic signal, start your spiel while they are waiting for the light.
- ★ **When in doubt, ask a Sister!**
- ★ **Have fun!**